



Campbell

Facilities Management Ltd

Campbell Facilities Management Ltd Profile

Providing Facilities Management Services in Ireland

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CFM Ltd Introduction

Our Background

The Management Team of CFM have been in working in industry for twenty five years and have built up an extensive capability and a broad customer list which includes many Northern Ireland top 100 companies and well respected public sector bodies.

Our Aim

CFM aim to provide focused value added smart services to our customers which includes the application of the latest technologies coupled with our extensive experience and customer culture.

Our People

Our CFM Team consists of third level graduates and experienced Senior Staff. This mature leadership Team provides world class standards of service. Through rigorous selection and training programmes we ensure we provide a range of skills and innovative thinking to satisfy our customer business goals.

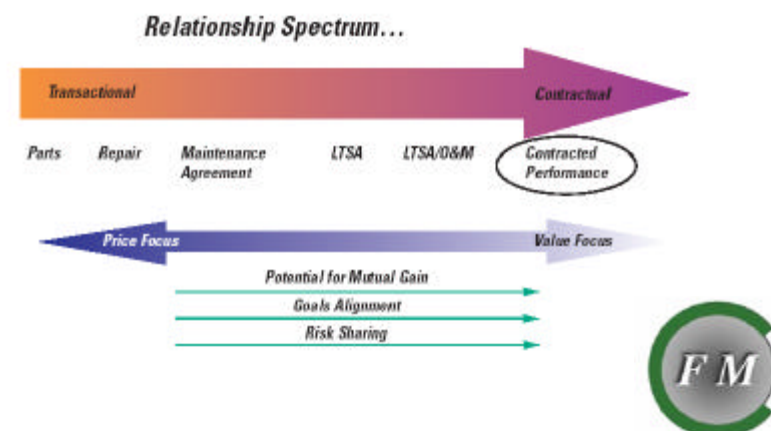
Our Strength

We have the financial strength and resource to strive to establish long term service relationships and agreements with our customers.

Our Capabilities

CFM offers a creative and innovative range of services that seek to introduce the latest technology at competitive rates. CFM creates a business partnership that gives Owners and O&M providers competitive advantage by introducing new technology in our methods that translate into shorter outage periods and improved plant performance.

The CFM focus on service delivery is not only based on competing for minimum price but obtaining maximum value for the business partnership through Long Term Service Agreements (LTSA). The aim of the LTSA is to provide a service contract over a three year or longer period for planned or unplanned services tailored to meet specific on-site requirements helping to ensure high levels of service delivery.



CFM Ltd Company Structure

CFM Power Team

The CFM Power Team comprises ex-ESI Senior staff with working experience both as the Client and Service Supplier. Typical Power Plant Technologies that they have working knowledge and experience with are;

Gas Turbine Plant -Diesel and Kerosene
 Pulverised Fuel Plant - Coal
 Bubbling Fluidised Bed Plant - Milled Peat
 Fluidised Bed – Milled Peat
 Heavy Fuel Oil Plant
 Travelling Grate Plant - Coal

Typical mobilisation response less than 12 hours any where in Ireland for up to 36 persons (Min Safe Pass/CSR and Confined Space Trained).

CFM Project Management Services

The CFM Project Management Team utilise project management methodologies and the industry recognised Microsoft Project tool for managing projects. The Senior Team can provide project management services for all types and sizes of multi-disciplinary projects. This includes due-diligence investigations, system or component failure analysis.

CFM Industrial Environmental Services

CFM provides environmental cleaning services which include all gas pass stages including main furnace, superheaters, economisers, air-heaters, DeSOx and flue ductwork and full external boiler house clean downs.

CFM Complete Solution

CFM can provide a full range of facilities services which enables customers to benefit from local cost effective services at global quality standards. The current offering of services are:-

- Waste Management and Disposal Services
- Full life-cycle management of Insulations including Asbestos Surveys
- Electrical Services
- Mechanical Services including Welding
- Access Systems
- Contract Labour, Skilled and Semi-skilled
- Instrumentation and control Services
- Environmental Services
- Building Services – Coatings and Sealants
- CO₂ Systems – Cardox and Dry Ice Blasting
- Rydlyme Systems – Chemical Descaling



CFM Ltd Management Structure & Capabilities

Managing Director

Martin Campbell has over 25 years experience in the industrial services sector. He has vast experience of running major operations and projects related to providing engineering and technical services. He is qualified from Ulster University with a Masters Degree in Science and Technology and also a Masters Degree in Business Administration. He also acts as a consultant for Industry.

Human Resource & Quality

Caroline Hanna has overall responsibility for quality and human resource matters within CFM. She is extremely well versed in all aspects of current employment legislation and is responsible for the company working towards the ISO OHSAS 18001 accreditation. Caroline developed the CFM quality manual and co-ordinates all contract quality audits. She is also responsible for all recruitment and induction matters within CFM.

Financial Controller

Jim Hanna has responsibility for the financial management aspects of CFM. Jim has worked as a financial officer in the Food Industry and as a Senior Financial Officer in Government.

Operations Manager

Paul McGill has responsibility for all operational projects in Ireland. Paul has managed multi-disciplinary teams in a range of industries including Aero(Shorts), Chemical(Dupont), Food(Poultry), Shipbuilding(H&W), Electronic(Intel), Power Generation (PSW, Nigen, CPL, Fortum, PowerGen, CESB, WOP, LRP).

Administration

Belinda Heaney has responsibility for managing the day to day administration functions of CFM including book-keeping and account management. She has administration management experience in the private, public and voluntary sectors.

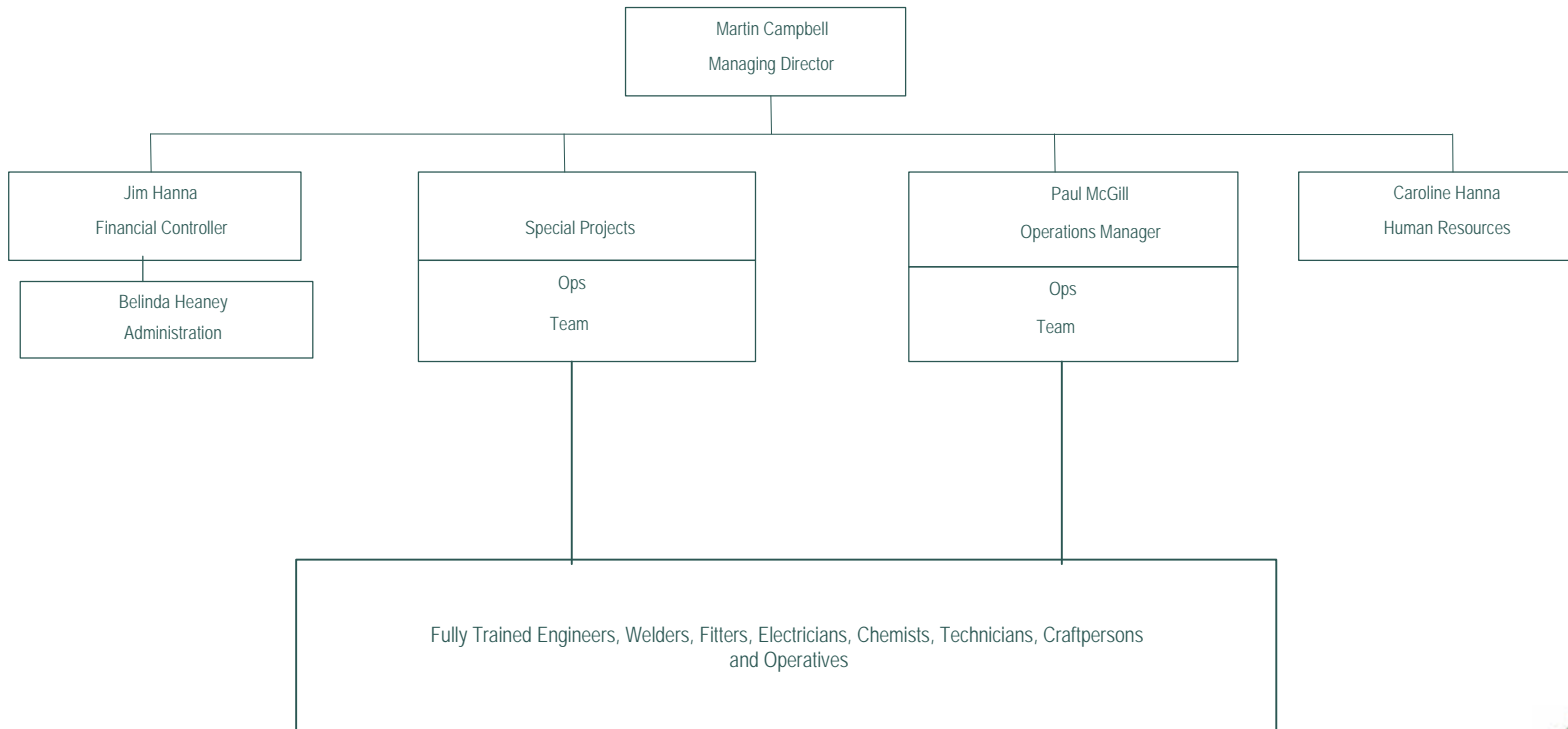




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Facilities Management Ltd

Our Team



CFM Ltd Personnel

Staff Profile

CFM understand that the delivery of services to the highest quality can only be obtained with the support of a committed, motivated and well trained team of people.

CFM have assembled a team that effectively combines technical skills and expertise, with professionalism, flexibility, and commitment to obtaining the highest standards of quality.

The current breakdown of staff is indicated as follows:

Level	
Director Level	2
Regional & Site Managers	2
Technicians	6
Operatives	36
Administration	3
Total	49

Training

The CFM training strategy is based around our pursuit of investors in people. As part of this strategy we conduct regular training needs analysis with all our employees based on current and future needs.

Membership of Professional Bodies

The CFM Management Team have Professional Membership of the Chartered Management Institute and the MBA Association of Ireland.

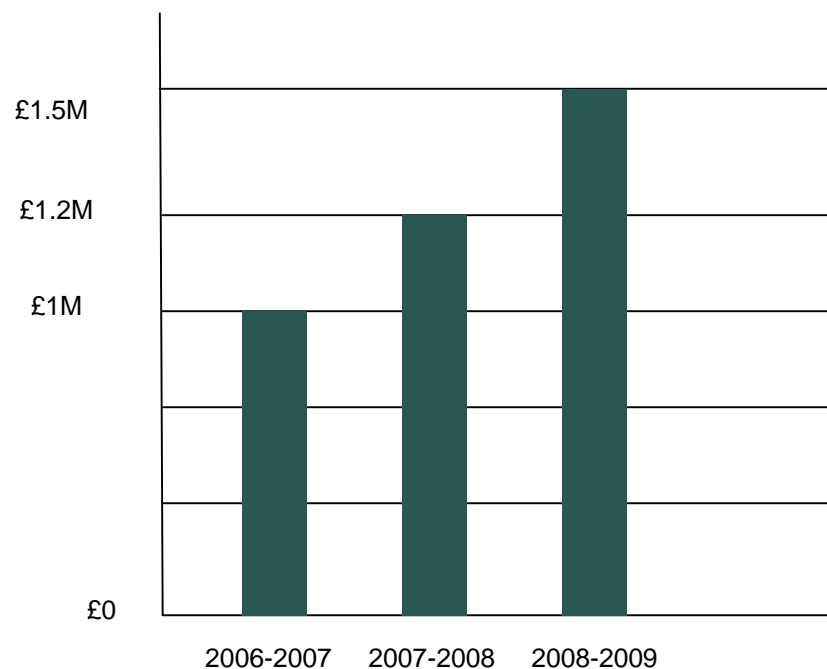
Equal Opportunities

CFM seek to offer equal opportunities to all staff. The purpose of this policy is to ensure that job applicants or employees receive equal treatment regardless of their, race, colour, ethnic or national origin or because of their religion, sex, appearance or marital status.



CFM Ltd Financial Standing

Annual and Projected Turnover



2006 2007	2007- 2008	2008- 2009
£1M	£1.2M	£1.5M

Financial Standing

CFM has an ambitious growth plan in its chosen markets. It aims to achieve this by developing long term relationships with our customers through long term service agreements. Our successful business relationships provide us with a strong and financially sound organisation.

Investment Strategy

CFM is committed to seeking out and investing in new technologies to help make our customers more successful. We believe this adds value to our operations and our customers operations. Measures used include, Net Present Value, Internal Rate of Return and Payback.

Insurance

Employer's Liability Insurance	£10M
Public / Products Liability Insurance	£5M

VAT NI & ROI, C.I.S. 6 and C2
Registered, NI & ROI Payroll Systems,
ROI CWPS Registered

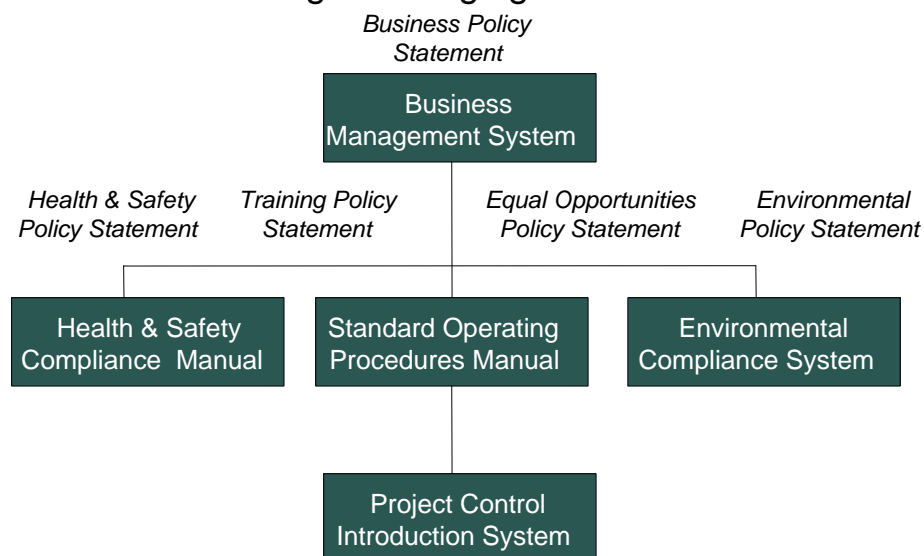


CFM Ltd Quality Assurance

Quality Policy

At CFM we view the delivery of a quality service as a cyclical process. Our Quality Policy reflects this by addressing continual improvement in the manner in which we conduct our business. Whilst quality standards must be established, achieved and continually monitored, they must also continue to evolve according to changing circumstances and a

combines varied requirements of quality, safety and environmental management within a structured system which is fully compliant with the procedures laid out in ISO 9001, and ISO 14001. Our short to medium term plan includes working towards Safe-T-Cert accreditation.



Management Systems

CFM has an integrated management system which

Health, Safety & Environmental Policy

CFM operate Health & Safety and Environmental Management Systems based on achieving compliance with all relevant legislative and regulatory guidelines. Our approach to Duty of Care includes risk assessment for all activities both internally within the company and externally with our Clients. This incorporates mandatory requirements for all staff and suppliers. CFM requires a high standard of compliance for our contractors.

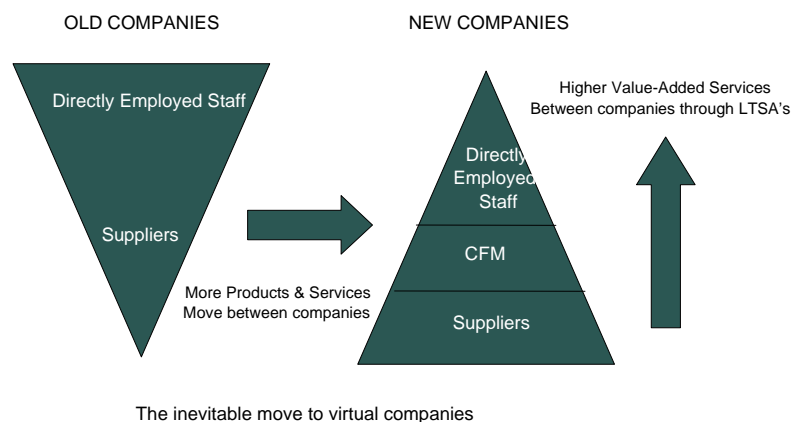


CFM Ltd Our Approach

Intelligent Outsourcing and Re-Engineering Solutions

With our professionally qualified leadership team CFM embrace innovative and challenging approaches to traditional outsourcing thinking.

CFM place particular emphasis upon the development of innovative procurement and service delivery approaches such as the Long Term Service Agreement (LTSA) as a means of tapping operational efficiencies that create high quality, customer focused services whilst obtaining optimum value for money.



IT-Enabled Solutions

Smart Services with CFM. This approach means we will use new technology to continually add value for our customers and will also work with them to implement these new technologies and systems. CFM use the latest Customer Relationship Management processes and systems to ensure we provide timely and accurate information to our customers.

Re-engineering Management

CFM use value engineering techniques to stream line work processes.

Incentivisation of Operatives

CFM operate a rewards and recognition process designed to ensure we deliver the best possible service response to our customers.

Rationalisation of small works and Installation of New Methods

We will work with our customers to stream line and automate the procurement process. We will also install new working practices and methods to continually drive down costs and drive up added value.



CFM Ltd Facilities Management-Specialist Services

Our Approach

CFM provide a range of facility services to both property and industrial clients. The Management Team have experience providing services ranging from full time on-site contract management projects involving over 80 full time on-site operatives, to part time remote service provision. Our Contracted Labour Service delivers Professional, Technical, Skilled and Semi-skilled staff to support Client core and non-core activities.

For our wide and varied range of industrial customers we provide the full range of mechanical, electrical, instrumentation and control services. We also provide specialist environmental services such as boiler, heat exchanger, sumps and culvert cleaning all employing the latest technologies, including a state of the art shore-based submerged culvert cleaning system using remote operated systems. All systems offered come complete with a waste management system with a cradle to grave approach.

The CFM Team provide services for the Food and Clean Room Environments where application of Contamination Control Technologies are required.



CFM Ltd Aims and Objectives

Aims and Objectives 2007-2008

Provide the Client with 'World Class' Facilities Management Services including

Full Range of Mechanical Services including Insulation and Refractory Repairs, Welding, Protective Coating Systems and Access Systems

Full Range of Electrical Services

Full range of Instrumentation and Control Services

Complete Waste Management Solution

CO₂ Systems and Service - Cardox and Dry Ice Blasting Systems

Rydlyme Systems and Service

Asbestos Management and Surveys

Contracted Labour to Support Client Core or Support Services

Maintaining the "Fabric of the Building"



Campbell Facilities Management Ltd

Our Working Experience

A combined experience of more than 60 years working with and managing asbestos in all types of situations ranging from the safe removal of asbestos insulation to the use of asbestos in engineering applications.

Our Senior Team have more than 25 years experience in the Power Generation Industry which included first line responsibility for the management of asbestos on Power Generation sites.

CFM's Operations Managers have a combined hands-on 20 years practical experience working with asbestos in both the Chemical and Power Generation industry.

Our professional BIOH Approved Expertise, and P402 Accreditation are the basis for supporting our client's mandatory requirement to have an Asbestos Register as part of their Management Plan.

The CFM Management Team have managed multi-million pound asbestos related projects in Industry and are fully versed with all regulations regarding the Control of Asbestos at Work Regulations 2002.

We offer the client the Complete Package from Type 1 Survey right through to Implementation and Updating of the Database underpinning the Management Risk Plan required under current legislation.





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Facilities Management Ltd

Providing Unique Facilities Management Services in Ireland

www.cfmireland.com



Electricity Supply Board
Ireland's premier electricity utility

LAING O'ROURKE



COOLKEERAGH ESB



BALCAS



Ards Borough Council

